

# EMPOWERING & TRANSFORMING

*together*



2021–2022 ANNUAL REPORT

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John Banchy, MBA

### AMBASSADOR BOARD

Our Ambassador Board is an energetic, effective, and highly engaged group of supporters who increase awareness of our mission and assist program staff with their work. Members offer professional knowledge and skills for fundraising events, marketing initiatives, and various other special projects, while gaining valuable volunteer and leadership experience.

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**EXECUTIVE TEAM:** (from left) Linda Hart, Chief Integration & Growth Officer; John Banchy, MBA, President & CEO; Pamela McKie, LISW-S, Chief Program Officer; Roderick Hinton, MS, Chief Operating Officer; Debbie Gingrich, LISW-S, Chief Clinical Officer; Steve Wagner, MBA, Chief Financial Officer; and Carrie Hampton, Chief Quality Officer



Dear Friends,

We are delighted to present this year's annual report for what is now Best Point Education & Behavioral Health. The past year we faced an array of diverse challenges and exciting new opportunities. Through it all, our focus has been on our people – staff and clients – with an eye towards the long-term sustainability of the agency. Our organization continues to flourish as a result – **empowering and transforming together.**

Our new pharmacy partner, Genoa, is a fantastic initiative that is one of the first of its kind in a human services organization. Our clients and staff can now receive their prescriptions on-campus. The old way of locating and getting to a pharmacy caused many with the scarcest resources, but the greatest needs, to go without their prescriptions. Adding a pharmacy on our campus makes a tremendous difference to those we serve.

The highlight of the year was the addition of nearly 150 new friends and colleagues with our acquisition of the St. James Child Development Center followed by the merger of two historic organizations – The Children's Home of Cincinnati and St. Aloysius Orphanage. The combination of these three organizations massively increases our efficiencies and strengthens our positive impact to more than **16,000 children and families served.**

While combining three prominent organizations has certainly had its challenges, it has also allowed us to create a new culture where community continues to prosper. We have known for a long time that evidence-based practice is the most effective way to help our clients thrive, getting them to their Best Point! We also know that by working collaboratively with community partners and empowering our clients individually, we can transform the communities we serve in a long-term and meaningful way. With similar missions and values from the start, our new culture is one of togetherness and shared commitment to serve the most vulnerable in our communities. This "culture of together" has allowed us to become even stronger than before while providing greater services to our clients.

Despite the nationwide hiring crisis, we remain resilient and continue to bring new staff into the organization by using a variety of recruitment tactics. We increased hiring bonuses, developed digital recruitment campaigns through a forward-thinking data-driven approach, and launched internal staff retention programs. With a waitlist of over 1,000 clients needing our services, retaining and hiring staff remains paramount.

There is so much more we could share and equally as much on the horizon. The future of Best Point is strong! We are extremely pleased that you are with us on this journey, and we pledge to continue empowering and transforming lives – together.

All the Best,



John Banchy  
President and CEO



Anthony W. Hobson  
Chair, Board of Trustees



# coming together



## OPERATIONAL EFFICIENCIES LEAD TO BETTER OUTCOMES FOR FAMILIES, STAFF

Coming together as Best Point was a bold undertaking for two of Cincinnati's longest-serving behavioral health organizations. And the benefits of the combination have made themselves readily apparent to Cincinnati families and staff.

One significant improvement is the new centralized intake process.

"As a parent myself, I know I can have access to care quickly. I can get ahold of someone when I call," said Carrie Hampton, Chief Quality Officer.

Not only can parents, caregivers, and referrers enroll their children quickly, but with the efficiencies of combined resources, Best Point has cut the intake process down from two weeks to less than five days. And Best Point's services meet kids across a broad continuum.

Parents don't have to go to multiple places to get services as their children age. The children can stay with Best Point. Parents also don't have to change

agencies or work with numerous providers because they need a different type of service. Developmental, spectrum, behavioral, mental health, and medication services are all available through one organization.

Best Point also added a new, full-time, campus-based nurse to its roster. The on-site nurse helps ensure consistency in everything from physicals and immunization practices to medication management across Best Point's campuses, increasing the quality of care.

In addition to the excitement of expanded frontline services, streamlining back-end services like electronic health records and payroll systems has resulted in tens of thousands of dollars in monthly savings. Best Point immediately invested the savings back into its people through merit increases.

"This is just the beginning of what we are going to accomplish together," said Hampton. "The benefits of this combination are going to keep on coming."





- Training for Professionals
- Olympus Center
- Levine Family Health Center
- Family Visitation Center
- Culinary & Nutrition Services



- Early Childhood Services
- After-school Enrichment
- Camp-I-Can
- School Readiness
  - HIPPY – Home Instruction for Parents of Preschool Youngsters
  - SPARK: Supporting Partnerships to Assure Ready Kids
  - Kaleidoscope Play and Learn
- Every Child Succeeds
- Resilient Children & Families Program
- Community-based (4 locations):
  - Early Childhood Education
  - Trauma
    - > Kids Cope Program
    - > Trauma under age 5



- Autism Services
- Education
- Behavioral Health Services
- Job Readiness
- Transition to Adulthood
- Ready Set Work!
- Ready 2 Work!
- Applied Behavioral Analysis



- Therapeutic products to build skills and boost confidence
- Job training program for young adults with autism or related diagnoses



- Community-based:
  - Behavioral Health Counseling
    - > School-based Counseling
    - > Counseling for Caregivers
    - > STAR: Integrated Specialized Treatment for Adolescent Recovery
  - Early Childhood Mental Health
  - School-based Day Treatment
  - Care Coordination | Advocacy/Outreach
- Medical Management, Therapy & Psychiatric Services
- Day Treatment
- Early Childhood Day Treatment



- The Cambridge School – Butler County
- Virtual Credit Recovery Program
- Upper School
- Lower School
- Job Readiness
- Cincinnati Arts and Technology Studios (CATS)
- Applied Behavioral Analysis





*celebration*

## **PARTY WITH PURPOSE**

Summer always goes out with a bang in Cincinnati. Literally, with one of the biggest fireworks shows in the Midwest. So, it's only fitting that Best Point's largest annual fundraiser and "party for a cause" followed suit.

This year's Marge & Charles J. Schott Foundation Rockin' at Riverfest and Carousel Deck Party raised nearly half a million dollars to help fuel the life-changing programs Best Point provides to more than 16,000 clients annually.

The event consisted of a cocktail hour, open bar and hors d'oeuvres, silent auction, gala dinner, live auction, live entertainment, and premier fireworks viewing at the Anderson Pavilion in Smale Riverfront Park. Local WCPO-9 television news anchors Evan Millward, Julie O'Neill, and Tanya O'Rourke co-hosted the festivities.



### **Our 2022 Co-Chairs**

Tom Hayes & Mag Gagus, Brian Brockhoff, and Ramon & Christina Rodriguez



## FUND THE MISSION

You could have heard a pin drop. That's how captivated the room full of nearly 400 guests was when Best Point's 15-year-old-client, Billy, took the stage at this year's Rockin' at Riverfest fundraiser.

In 2017, two days before what should have been a glorious summer break, then-10-year-old Billy experienced a life-altering trauma. He was hit by a stray bullet while playing outside his home in Winton Hills.

The experience affected Billy mentally, emotionally, and physically, said his mother. Billy was withdrawn, distant, and very angry.

In 2018, Billy started attending Best Point full-time.

"I connected with Mr. E.J. at Best Point," said Billy. "He was always there. Even when I had my bad and terrible moments, he always told me to keep my head up."

"Best Point never gave up on Billy. They stayed on him. It was constant and consistent," said Billy's mom. "Right now, Billy is the life of the party again. He's laughing. He's joking around. At times he plays a little bit too much. But that's the Billy I will take any day."

Billy's story is just one of thousands of stories of hope and change that illustrates the impact of Best Point's mission firsthand.







## COSTARS EXPANDS TO THE WEST SIDE

Flourishing with creativity, pulsing with energy, and awash in wide-eyed wonderment, this was a typical day on the West Side of Cincinnati at St. James Child Development Center, now CoStars Westwood on Boudinot Avenue.

The Science is clear – early childhood brain development has a lifelong impact on kids' social, cognitive, emotional, and physical development. And St. James did it better than most, which is why we were so excited to add them to the Best Point family in January.

"St. James was a pillar of the West Side community, serving generations of hardworking families with quality childcare for over 50 years," said Carolynn Brinkmann, Vice President of Early Childhood & School Age Services at Best Point.

St. James has rebranded as CoStars Westwood and is embarking on a \$1.6 million capital improvement plan to renovate its space and create more accessibility for West Side families. Notable upgrades will include new family spaces, a new indoor play space, and better parking.

"The pandemic put our community at risk for losing high-quality, single-site childcare providers like St. James at a time when we need them most," said Brinkmann. "These may be little children, but they have big needs when it comes to forming relationships and controlling their emotions. These are transformational skills that will impact them for a lifetime."

CoStars Westwood expects to begin operations in its newly renovated space in 2023.





## JUNETEENTH CELEBRATION

Juneteenth, June 19, marks our country's second Independence Day; freedom from slavery. Many in the Black American community have celebrated the day since 1865, but it only became a national holiday last year.

Juneteenth celebrations emphasize education and achievement, and Best Point's festivities honored that tradition.

Retired Cincinnati Public School teacher and Best Point Board member Thomas Boggs kicked off the day's celebration for students and staff by recounting the history of Juneteenth and the vital role education plays in ensuring freedom.

Other activities included a Juneteenth flag-raising ceremony, singing, dancing, and drumming performances, as well as lunch, games, and crafts.



The Juneteenth flag is rich with symbolism, including the white star which is a nod to Texas, where Juneteenth was first celebrated in 1865.



# key partners and affiliations

These logos belong to many of our key partners, professional associations, and accrediting agencies. Together, they help us view our mission through multiple lenses and we are grateful for their support.





# outstanding employees

## Staff with 15+ Years of Service

<b>39 Years</b> Joseph Oldiges	Sue Moore Mary Moore Joseph Naegeli
<b>33 Years</b> Kimberly Haugabrook	Ryan Rice Tim Sillaman
<b>26 Years</b> Lee Burnett	<b>19 Years</b> Sedrick Edwards Matt Grutzik Todd Provenzano Holly Shepherd Shelli Tegenkamp Suzanne Vann Michelle Ventura
<b>25 Years</b> Travis Binford Stephanie Darby Sam Yorgovan	<b>18 Years</b> Jamie Egbert Brian Walker
<b>24 Years</b> Ray Casteel	<b>17 Years</b> Cheryl Cook Regina Griffin Shannon Henegar Lenette Hinds Vivian Jackson Connie Read-Hawkins Terry Scott Shena Stenson
<b>23 Years</b> Teresa Hortenberry Jill Smith	<b>16 Years</b> Kathy Boggs Donald Bush Sybil McFadden Shira Williams Jennifer Zavakil-Ryan
<b>22 Years</b> Brenda Clevenger Timothy Eberhart Eddie Flowers Ronald Hamilton Jamar Hocker Greg Wallace Sharon Waltermann	<b>15 Years</b> Courtney Bokelman Jeannette Carman Clemmite Hamilton Cynthia Richardson
<b>21 Years</b> Paige Bowlin Tom Brown Dana Couch Debbie Gingrich Carrie Hampton Bobby Horton Angela Loop Angela Rayburn John Roebel Joan Stenger	
<b>20 Years</b> Elisa Howard	

## PRESIDENTIAL AWARD WINNERS



### Anthony Pantano

*Behavioral Health Counseling Therapist*

Anthony models exemplary performance on our team! He goes above and beyond to teach new hires and current employees, takes on the responsibility of a social work intern, provides cognitive behavioral therapy training for our interns, is readily available to provide support where needed, and serves on both the social committee and intern committee. When it comes to prioritizing our children and families, Anthony does everything he can to make sure a client can have their appointment, connects them to resources, advocates for clients in their community and within their families, and is compassionate and caring.



### Coya Osbourne

*Educational Aide*

Coya is full of compassion and works with students and staff from the Lower School, Upper School, Heidt Center, and Day Treatment. She does a great job of collaborating with all these teachers to develop behavior plans, make-up work for absent students, teaching strategies, and more. Coya's innovation shines in the way she works with challenging students. She thinks of new ways to approach a student in crisis or create a plan to avoid a crisis from happening altogether. In addition, she takes time to develop exciting classroom incentives for the students, such as the "self-control" award for students in the art room. Coya also recently stepped up to assist the after-school CATS programs.

**Continued on the following pages...**

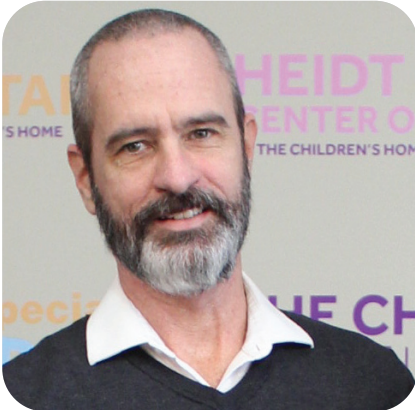
## PRESIDENTIAL AWARD WINNERS (CONT.)



**Jill Smith Wiegele**

*Vice President of Program Operations*

You've seen jugglers with about 100 objects in the air, a pineapple, bowling pins, scarves, hoops, and a flaming torch. Well, that is our very own Jill Smith! She is a master at managing multiple projects and tasks at one time, not to mention with the greatest of skills and an incredibly positive demeanor. One of the many reasons Jill is admired is because of the sheer variety of the projects she oversees. With each of her roles, she focuses on achieving positive outcomes and ensuring the children and families we serve come first. She treats everyone with the greatest of respect and is passionate about the mission and vision of Best Point.



**Kevin King**

*Day Treatment Supervisor*

Kevin is a one-of-a-kind supervisor! No matter what, everyone knows we can rely on him, and he will support us. He will jump back and forth to help in the classroom and the group room. He has a wonderful rapport with the students; they all look to him for extra motivation. Kevin is always going above and beyond. He is passionate about meeting student needs while holding clients accountable. Kevin is the most dedicated and compassionate person ever.



**Marcus Allen**

*Educational Aide, Day Treatment*

Being a part of the Day Treatment team requires a special set of skills. Marcus has the most positive, upbeat, and energetic attitude. He has stepped up to go above and beyond in his role to ensure that the program runs smoothly and provides our clients with the best possible care and support. Marcus puts a lot of time and thought into activities and social skill-building activities that the clients will not only learn from but will also enjoy. He never hesitates to step in, whether it means offering a quiet space or extra time for a student to complete an assignment. Marcus has taken on a new challenge within the organization and joined the Training and Development department as a Training Specialist.



# employees

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## PROMISE AWARD WINNERS (CONT.)



**Deanna Ropp**

*Community Support Supervisor*

Deanna joined our team as a care coordination supervisor shortly before the pandemic began and hasn't stopped being a rock star since. Deanna successfully manages a group of 9-10 care coordinators while continuing to see clients in our counseling for caregivers program. She is kind and empathetic towards her providers and clients but is also highly efficient and effective in her treatment and supervision. She is creative in coming up with solutions and helping her providers solve the many challenges that come their way daily. She is extremely dependable and will step in to help whenever anyone needs her. She has helped cover for numerous staff outages and always with a smile on her face.



**Ingrid Jones**

*Behavioral Health Counseling Therapist*

Ingrid supports our partner Aiken High School, a school with an incredible mental health partnership and incredible needs. Ingrid has become a beloved part of the Aiken family. She is full of compassion, empathy, and a genuine passion for this work; these attributes shine through in all she does. She said, "I always knew this was my calling – I just needed to complete the education." This is truly her calling. She has broken down racial, socio-economic, and cultural barriers with her clients and families. They all know that she is genuine in her desire to help them. She truly meets clients and families where they are at and is always willing to go above and beyond to meet their needs.



**Jen Hall**

*Family Education Support Specialist*

Jen is a Home Visitor with the *Every Child Succeeds* program through CoStars. Jen consistently prioritizes the children and families she works with, even answering calls and texts from families during her off hours. Jen also provides support to moms in other ways. Jen is creative in finding help for families that have needs. For example, in the past year, Jen worked with the county to help a homeless family find housing. She located help to provide new household furnishings, and then she helped get the items moved into the new housing. This is above and beyond what is required in her position, but that is who she is.

# outstanding employees

## PROMISE AWARD WINNERS (CONT.)



**Caitlyn Lynch**

*Associate Principal*

Caitlyn's new position has provided the Heidt Transition team with a scope and sequence and the curriculum tools needed to guide interns to manage life as they transition from school-aged services into adulthood. She has created a structured team by encouraging a strong work ethic, positive attitudes, teamwork, and endless mentoring. In addition, Caitlyn demonstrates the character strengths of creativity, love, humor, and kindness. Over the years, Caitlyn reached several goals to strengthen her knowledge in transition and behavior. She holds a "transition to work" endorsement and is a Board Certified Behavioral Analyst.



**Adrienne Bland**

*Therapeutic Support Specialist*

Adrienne supports clients in one of the most challenging environments on campus — readily moving between helping clients with daily academics, offering individual students breaks when needed, and de-escalating clients in times of crisis. Adrienne has helped girls feel more confident walking into class by assisting them in doing their hair and has helped diffuse drama between students. She shares her talent and love of art with students by facilitating weekly therapeutic art groups for middle and high schoolers. Adrienne also builds bridges between the day treatment program and clients' parents with daily phone calls to check student absences, troubleshoot transportation issues, or respond to caregiver concerns.



**Matt Grutzik**

*IT Helpdesk Technician*

Matt's evident dedication and effort has contributed to the growth of this agency. Matt is a one-of-a-kind employee who is very genuine in his efforts to help others with their work as well as in his teamwork. Although his department does not directly work with students or clients, his behind-the-scenes work keeps the organization afloat so that we all can work together to achieve the mission of servicing the children and families of this community.



# *additional awards*



## **DORIAN PRICE: TFM PRACTITIONER OF THE YEAR**

The Teaching Family Model (TFM) focuses on improving behaviors by teaching to replace social skills/behaviors with a motivation system to reinforce positive behaviors and address inappropriate behaviors.

Dorian is not only a model for how we should execute TFM but works tirelessly to establish a rapport with our students in the building. Dorian goes out of his way to know and understand his students' needs and motivators so he can create individualized plans to ensure they are inspired to be successful. Dorian also creates motivating and engaging VIP activities to encourage our students to make positive decisions so they can participate. Additionally, he has developed a comprehensive method of introducing new students to our building and program. He often comes to the leadership team with ideas on how we can increase positive behavior and is always thinking outside the box to help struggling students find success.



## **DAVID DEBRUINE: VOLUNTEER OF THE YEAR AWARD WINNER**

Best Point awarded its first-ever Volunteer of the Year award to Mr. David DeBruine.

David is a 15-year veteran of P&G, now working as a consultant and community servant. His expertise in engineering and facilities management has made him an instrumental collaborator with our facilities and asset management department.

"[David] has developed processes to allow us to maximize every dollar spent, which in turn allows us to invest more into our life-saving programs," said John Banchy, Best Point president and CEO. The Volunteer of the Year award is a new annual award that will recognize those volunteers who have a passion and drive for helping the children and families of Cincinnati by lending their time and talents to Best Point.

# making an impact

## 1864 SOCIETY:

*Friends who have contributed  
\$1 million or more*

Friend of Best Point  
Heidt Family Foundation  
John J. & Mary Schiff Foundation  
Larry & Rhonda Sheakley  
Western & Southern

## THE SHIPLEY SOCIETY: PRESIDENT'S CIRCLE

*Friends who have contributed  
\$250,000 - \$999,999*

Farmer Family Foundation  
Homan Foundation  
Robert C. & Adele R. Schiff †  
Foundation  
Sharon Williams Frisbie  
State of Ohio  
United Way of Greater Cincinnati

## THE SHIPLEY SOCIETY: FOUNDER

*Friends who have contributed  
\$100,000 - \$249,999*

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Craig Lindner  
Friend of Best Point  
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Ingalls Foundation  
Jacob Schmidlapp Trust  
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Louise Taft Semple Foundation  
Marge & Charles Schott Foundation  
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The R.H. Sutphin Family Foundation  
The Ragland Family

## THE SHIPLEY SOCIETY: LEGACY

*Friends who have contributed  
\$25,000 - \$99,999*

Adam & Danyel Mayerson  
Friend of Best Point  
Friend of Best Point

Anthony & Mary Hobson  
Bethesda Inc  
Chemed Foundation  
Estate of Matthew Allen  
Estate of Stanley & Agnes McKie  
Gaby & Mercer Reynolds  
Heimann Foundation  
John & Suz Banchy  
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Larry & Joy Glassmann  
Friend of Best Point  
Michael & Tucker Coombe  
Spaulding Foundation  
Terence & Christy Horan  
Thelma Fogarty †  
Thomas Emery Foundation  
William Rowe Foundation

## CENTURY SOCIETY: LEADER

*Friends who have contributed  
\$5,000 - \$24,999*

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Galvin Family Fund Quasi-Endowment  
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Howard & Joelle Ragland  
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Huntington Foundation  
Huntington National Bank  
Interact for Health  
Jason Cohen  
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Oliver Family Foundation  
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R. Michael & Lauri Prescott  
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Sanford & Sandy † Martin  
Shannon & Lee Carter  
Sharon & Graham Mitchell  
Sibcy Cline Inc.  
Steven & Julie Ferguson  
US Bank  
Velissarios Karacostas  
Vista Foundation  
William † & Sally Fee  
William P. Anderson Foundation

## CENTURY SOCIETY: ADVOCATE

*Friends who have contributed  
\$1,000 - \$4,999*

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Andrew Giannella  
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Brendon & Becky Cull  
Brent Van Lieu  
Bryan Peters

Carly & Christopher Merz  
Carolyn & Jim Harmann  
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Champlin Architecture  
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Charles and Barbara Dewey  
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Christopher Koch  
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(Community Rewards)  
LendKey Technologies, Inc.  
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Mark & Babette Northrop  
Marnick Foundation  
McGohan Brabender  
Medical Mutual  
Melissa & Nick Lutz  
Metcut Research Associates  
Michael & Ann Hernick  
Michael & Mary McGraw  
Michael & Nancy Shayeson  
Michael & Sheila Becker  
Michael Wentz  
Montgomery Lodge #94  
My Flower Service LLC  
Friend of Best Point  
North American Properties  
Patrick & Georgie Moran  
Paul & Deborah Heldman  
Paul & Lori Mollmann  
Paul Sabatini  
Peter & Randal Bloch  
Peter & Sandra Stern  
Phillip Smith  
Pinnacle Paving and Sealing, INC.  
PJ & Nancy Smith  
Randy & Nancy Cooper



# through giving

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Richard & Dana<sup>†</sup> Siegel  
Rick & Corky Steiner  
Ronald & Arleigh Tysoe  
Ryan Moore  
Salon Concepts  
Savannah Thompson & Devin Duncan  
Sean & Erin Carpenter  
Stephen & Penny Pomeranz  
Steve & Amy Holter  
Steve & Erika Wagner  
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Thaddeus & Anne Jaroszewicz  
The Armor Group  
The David J. Joseph Company  
The Johnson Family Fund  
The Schweier Family Fund  
Friend of Best Point  
TriHealth Managed Care  
USI Midwest  
Victoria & John Parlin  
W. Miller  
Whitney Corporation  
William Powell Company Foundation  
William & Karen Kent  
William & Ruth Stuebbe

## CENTURY SOCIETY: SUSTAINER

*Friends who have contributed  
\$200 - \$999*

Adrienne James  
Aglamesis Brothers  
Alex & Alli Parlin  
Allison Schneider  
Alok Sinhasan  
Alyssia Morris & Collins Hall  
Amanda Wesley  
Amanda White  
Amazon Smile  
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Drew Thomas  
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Dwayne Stephens  
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Jennifer & Roger Wade  
Jennifer Tenney

Jessica Vierling  
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Joan Friedmann  
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John Gavigan  
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Jonathan Hopkins  
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Linda Hart  
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Lindsay Cator & Kimheart Moeung  
Lisa Biank Fasig  
Lizzie Vollmer

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Madeline Lawrence  
Marilyn Johnston  
Mark & Pat Yunker  
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Michael Facchinei  
Michael Lipson  
Michele Huff  
Mikel & Rob Quast  
Miramar Charitable Foundation  
Moore Subs Inc.  
Morris W Gates Memorial Fund  
Murray Monroe  
Nanceylee & Robert<sup>†</sup> Preston  
Nathan Kennard  
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Nina Riccella Smith  
Noemi Amongero  
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Ramana Suryadevara  
Ray Faulkner  
Raymond & Elizabeth Beck  
Regina Huffman  
Richard & Sara Behrman  
Richard Rose  
Rita Driehaus  
Rob & Mikel Quast  
Robert & Angela Buechner  
Robert Anning  
Robert Hendricks  
Robert Zenni

Robin Arthur  
Romola Allen  
Ronald Bates  
Ross & Juliana Wales  
Sarah Lichtenstein  
Sandra Walker  
Scripps Howard Foundation  
Society of the Transfiguration-  
Elizabeth Matthews Memorial Fund  
Stephane Lardinois  
Steve Mullinger  
Steven & Susan Perlman  
Sue Sweitzer  
Sycamore Presbyterian Church  
Sylvia & Michael Sears  
Telhio Credit Union  
Teresa Dinwiddie-Herrmann  
Terri & Paul Hogan  
Theron Barham  
Thomas & Barbara Daugherty  
Thomas & Edna<sup>†</sup> Brinkman  
Thomas & Regina Ducro  
Thomas Bretz  
Thomas Gumbert  
Thomas Whitman  
Tim & Marsha Kerdolff  
Tim & Mary Varga  
Tim & Shari Green  
Timothy Miller  
Tom Blalock & Barb Elckmeyer  
Tom Hayes & Mag Gagus  
Tommie Lewis  
Tony Martino  
Tricia Glass  
WCPO TV - Channel 9  
Wes Schilderink  
West Chester Liberty Chamber Alliance  
Will Vollmer  
William & Mary Wright  
William Myers

<sup>†</sup> Deceased

# fiscal year 2021-2022

## STATEMENT OF ACTIVITIES

### Operating Revenue

Program Services Fees	\$ 30,225,746	70.3%
Endowment Support	\$ 2,656,000	6.2%
Contributions, Grants, Other	\$ 9,229,859	21.5%
United Way	\$ 886,060	2.1%
<b>Total Operating Revenue</b>	<b>\$ 42,997,665</b>	<b>100.0%</b>

### Program Services

Treatment	\$ 18,999,683	46.6%
Education	\$ 13,717,041	33.7%
Charter School Sponsorship	\$ 1,214,217	3.0%
Administration	\$ 5,740,902	14.1%
Fundraising	\$ 1,087,825	2.7%
<b>Total Operating Expenses</b>	<b>\$ 40,759,668</b>	<b>100.0%</b>

### Change in Net Assets

Operating Change in Net Assets	\$ 2,237,997	92.2%
Non-Operating Change in Net Assets	\$ 188,486	7.8%
<b>Total Change in Net Assets</b>	<b>\$ 2,426,483</b>	<b>100.0%</b>

## STATEMENT OF FINANCIAL POSITION

### Assets

Cash & Cash Equivalents	\$ 21,684,179	17.4%
Accts Receivable, Prepaids, Other	\$ 5,845,446	4.7%
Investments & Beneficial Trusts	\$ 63,347,443	50.8%
Property & Equipment	\$ 33,884,380	27.2%
<b>Total Assets</b>	<b>\$ 124,761,448</b>	<b>100.0%</b>

### Liabilities

Accts Payable & Accrued Expenses	\$ 6,288,338	32.5%
Bonds/Notes Payable	\$ 13,072,825	67.5%
<b>Total Liabilities</b>	<b>\$ 19,361,163</b>	<b>100.0%</b>

### Net Assets

Unrestricted	\$ 36,761,447	34.9%
Temporarily Restricted	\$ 4,913,846	4.7%
Permanently Restricted	\$ 4,758,649	4.5%
<b>Total Net Assets</b>	<b>\$ 105,400,285</b>	<b>44.1%</b>

<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 124,761,448</b>	<b>100.0%</b>
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This page contains audited data for the fiscal year ending June 30, 2022

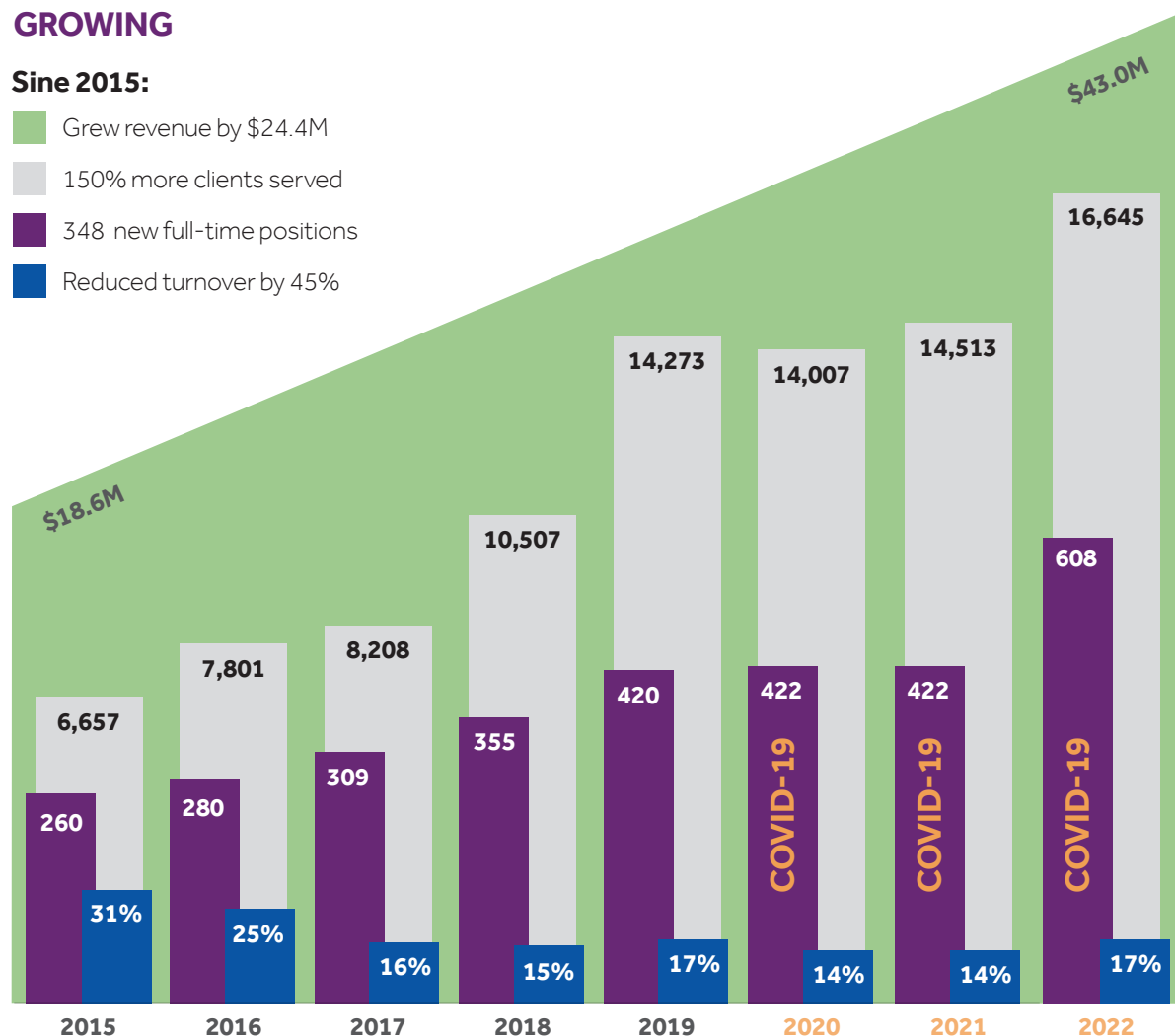


# consolidated financials

## GROWING

### Sine 2015:

- Grew revenue by \$24.4M
- 150% more clients served
- 348 new full-time positions
- Reduced turnover by 45%



**3** states served (Ohio, Indiana, and Kentucky)

Our students attend **417** regional schools

**97%** of parents satisfied

Services provided in **158** community locations

**7,744** in-home visits completed



## MISSION STATEMENT

Creating lasting results that strengthen families and our community by guiding individuals - from infancy to independence - through comprehensive education, behavioral, and health services.



## CONTACT US

Main: 513.272.2800  
Urgent Care: 513.527.3040  
Fax: 513.631.7484  
info@bestpoint.org  
bestpoint.org



## LOCATIONS

### Hamilton County

**Main Campus**  
5050 Madison Road  
Cincinnati, Ohio 45227

**Bond Hill Campus**  
4721 Reading Road  
Cincinnati, Ohio 45237

**Heidt Center of Excellence**  
4550 Red Bank Expressway  
Cincinnati, Ohio 45227

**Levine Family Health Center  
Outpatient Behavioral Health**  
5051 Duck Creek Road  
Cincinnati, Ohio 45227

**CoStars Madisonville**  
4550 Red Bank Expressway  
Cincinnati, Ohio 45227

**CoStars Westwood**  
3939 Boudinot Avenue  
Cincinnati, Ohio 45211

**Urgent Care**  
5051 Duck Creek Road  
Cincinnati, Ohio 45227

**Butler County  
Cambridge Campus**  
3101 Dixie Highway  
Hamilton, Ohio 45015

**Clermont County  
HealthSource**  
4627 Aicholtz Road  
Cincinnati, Ohio 45244